

SKIDMORE COLLEGE 7th ANNUAL CAREER JAM

hosted by

**Career Development Center
Alumni Relations and College Events
Parents Council**

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Owner
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Portfolio Manager
Wells Fargo Advisors Financial Network

Kerry Plutte P'18

Partner
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Financial Representative
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Amanda Warzek

Director of Staffing & Operations
Ayco Private Wealth Management

David Wronowski '99, CFA

Director
Ayco Private Wealth Management

GOVERNMENT & PUBLIC ADMINISTRATION

Sarah Barish, Esq. P'15

Principal and CEO
Energy Power Resources Associates
Adjunct Associate Professor of Law
Brooklyn Law School

Elliot Cresswell

Returned Peace Corps Volunteer
Peace Corps

Sheila Dillon P'19

Chief of Housing
City of Boston

Amanda Seres '14

District Director
New York State Assemblywoman Carrie Woerner

HEALTH SCIENCE

Terrance Fina '84 P'18

Physician Assistant
Locum Tenens

Dr. Elizabeth Ginsburg P'17

Medical Director In Vitro Fertilization Program
Brigham & Women's Hospital

Gabriel Martinez

Recruiter
Stat Staff Professionals

Kathy Mion

Director of Clinical Services
Stat Staff Professionals

Dr. Debra Peattie P'19

Director & Entrepreneur-in-Residence
GlaxoSmithKline

Dr. Steve Resnick P'18

Psychiatrist
Private Practice

Dr. Robert Weinstein, MD P'17

MD/President
Mystic Medical Group

Leslie J. Williams P'19

Founder, President & CEO
ImmusanT, Inc.

HUMAN SERVICES

Ellen Butowsky P'16

Associate Director for Training & Staff Development
Prevent Child Abuse New York

Lauren DeAngelis

Administrator
Home of the Good Shepherd

Elliot Greene P'18

Program Evaluation Specialist
NYC Department of Health and Mental Hygiene

Amy Loewenberg P'18

Director of Services for Older Adults
NYU Lutheran Family Health Centers

Andrew Sabbaghzadeh

Director of Community Relations
The Salvation Army

Dr. Linza Zollo P'18

Clinical Psychologist
VAMC Manchester

INFORMATION TECHNOLOGY

Michelle Schroeder

Director of User Experience
Ecommerce, Inc.

****Michelle Schroeder will be located with Scott Jacoby****

Dan Venecek P'18

Director of Clinical Information Systems
Concord Hospital

LAW, PUBLIC SAFETY, CORRECTIONS & SECURITY

Kalyan "Kal" Das P'18

Head of Global Bank and Institutional Finance & Restructuring Practice Group
Seward & Kissel, LLP

David Singer P'16

Partner
Dorsey & Whitney LLP

Robin Singer P'16

Senior Associate Counsel NYC
Department of Education

ENTREPRENEURIAL MANUFACTURING

Jennifer Leggett '07

Owner

Olives & Applesauce, LLC

MARKETING, SALES & SERVICE

Dr. Virginia Giugliano

Executive

Isagenix

Merrilee Heifetz P'15 & '17

Agent/Sr. Vice President

Writers House LLC

Maya McNulty

Owner

Up IN Your Business

**SCIENCE, TECHNOLOGY, ENGINEERING &
MATHEMATICS**

Riley Alsman '13

Co-Founder

Windrush

Benjamin Bechand '14

Laboratory Technician

Albany Molecular Research

Kimberly Ireland

Customer Management

National Grid

Mary Jordan '78

Quality Assurance/ Quality Control

National Grid

Mark Morrison '13

Co-Founder

Windrush

Diego Reinero '12

PhD Student

New York University

AGRICULTURE, FOOD, & NATURAL RESOURCES: FUNCTION – LAND CONSERVATION

Seth McKee P'16

Land Conservation Director

Scenic Hudson, Inc.: www.scenichudson.org

Seth McKee P'16 oversees the land conservation program for Scenic Hudson, a regional non-profit land trust and conservation organization. He provides strategic leadership, manages program budgets, negotiates real estate transactions, and leads a team of project managers in conserving the special landscapes of the Hudson River Valley. Mr. McKee also has worked for The Nature Conservancy and the U.S. Peace Corps, having served as a Peace Corps Volunteer in the Marshall Islands in the 1980's. Mr. McKee has a master's degree in Regional Planning (Land Use Planning) from the University of North Carolina at Chapel Hill, and a B.A. in Political Science and International Studies from Dickinson College.

(smckee@scenichudson.org)

AGRICULTURE, FOOD, & NATURAL RESOURCES: FUNCTION – HEALTHY EATING

Gordon Sacks

Owner

Nine Miles East Farm : <http://www.9mileseast.com>

Recruiting: Workplace wellness, sports nutrition, account management

9 Miles East Farm is a farm and food startup dedicated to making it easy for busy people to enjoy healthy food. The farm is expanding the definitions of farm and food delivery in the workplace wellness, sports nutrition, and health care markets. Founder Gordon Sacks has a background in marketing and investment management. Mr. Sacks graduated from Vassar College.

(gordon@9mileseast.com)

ARCHITECTURE & CONSTRUCTION: FUNCTION – DESIGN

Grant F. Marani P'14 P'16

Partner

Robert A.M. Stern Architects: <http://www.ramsa.com/>

Recruiting: Internship

Grant Marani P'14 P'16 is an architect and a partner at New York City-based Robert A.M. Stern Architects. His design portfolio includes private residences, museums, apartment buildings, and hotels throughout the United States, Europe, and Asia. Mr. Marani is a graduate of the University of Melbourne and Cornell University, a member of the American Institute of Architects, the Architectural League of New York, the Skyscraper Museum, and Storefront for Art and Architecture. From 1989 to 2001, Mr. Marani served as adjunct associate professor of design on the faculty at the Graduate School of Architecture, Planning, and Preservation at Columbia University, where he directed the second-year housing studio. He has served as a guest critic at the Harvard Graduate School of Design and the Yale School of Architecture. He serves on the Education Committee of the Cooper-Hewitt National Design Museum. Mr. Marani's daughter, Julia, graduated in 2014, and his son, Matthew, is a senior at Skidmore.

(g.marani@ramsa.com)

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: **FUNCTION –PUBLISHING**

Brian DeFiore P'15 & P'17

President/Literary Agent

DeFiore and Company Literary Management Inc.

Brian DeFiore P'15 & P'17 has worked in the publishing industry for over 30 years, as an editor and publisher at several leading publishing houses including St. Martin's Press, Hyperion and Random House. He has run his own agency for 16 years, now with a staff of 12, whose leading clients include Brandon Stanton of Humans of New York, Rick Yancey, Frank Warren, Benjamin Hale, Joel Furhman and Tom Ryan.

(brian@defliterary.com)

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: **FUNCTION –ARTS**

Kelly DuMar P'19

Playwright, Poet, Workshop Facilitator

Our Voices

Kelly DuMar P'19 is a playwright, poet and workshop leader from the Boston area whose recent presentations include, the Mass. Poetry Festival, the International Women's Writing Guild, the Power of Words Conference, Playback North America and the New England Theatre Conference. She's author of a non-fiction book, "Before You Forget – The Wisdom of Writing Diaries for Your Children", and won the Lit House Press Poetry Chapbook Award for "All These Cures". Mrs. DuMar serves on the Advisory Boards of the International Women's Writing Guild, and the Transformative Language Arts Network. She founded and produces the Our Voices Festival of Women Playwrights at Wellesley College, now in its 10th year.

(kellydumar@gmail.com)

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: **FUNCTION –DESIGN/BRANDING**

David Edelstein P'18

Managing Director

Eyeball

Recruiting: Internships for design and branding

David Edelstein P'18, a veteran producer whose background includes working in broadcast design, promo production, and commercials, comes from Click 3X, where he was managing director for more than four years and worked on high-profile projects including the Super Bowl on CBS. Prior to Click 3X, he helped launch Nth Degree Creative Group; as managing director, he oversaw the full branding campaign for "Live Earth," as well as projects for Microsoft, National Geographic, HGTV, CBS, MSG Network, and National Hockey League. After holding a producer position at Showtime for four years, Mr. Edelstein co-founded broadcast design company [fdg] in 2000, working on notable projects such as the re-launch of the Sci-Fi Channel. He has also leveraged his expertise in the education field, serving as an adjunct instructor at NYU and the Parsons School of Design teaching career development courses at both schools.

(david.edelstein@eyeballnyc.com)

**** David Edelstein is no longer able to attend due to a professional conflict. He welcomes students to contact him with questions they may have ****

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: FUNCTION – PUBLISHING/NEWS

Jonathan Greene '07

CEO

Grid

Recruiting: Writer, Photographer, Graphic Designer OR Developer

Grid is a start-up online news organization that serves Saratoga Springs and beyond. We are committed to informing, entertaining and engaging residents on the most important local issues.

(jonathan@gridsaratoga.com)

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: FUNCTION – PHOTOGRAPHY/

DIGITAL IMAGING

James Gipe P'18

Owner

Self/Pivot Media, Inc.

James Gipe P'18 is a photographer, digital imaging consultant, and owner of Pivot Media, a specialized imaging company in Western Massachusetts. Mr. Gipe first picked up a camera in 1984, while studying music at the University of Northern Colorado. This experience led to a B.A. in photojournalism two years later. During the next ten years, Mr. Gipe honed his camera and darkroom skills in Western Massachusetts, working as a photojournalist and freelance photographer. In 1994, his curiosity about computer imaging led him to purchase an early version of Adobe Photoshop. The digital darkroom transformed Mr. Gipe's creative process, leading to assignment work that merged his photographic skills with his new-found passion for digital illustration. In 1998, Mr. Gipe purchased a Scitex film scanner that allowed him to create high resolution film scans. To help make the scanner's loan payments, Mr. Gipe began offering scanning services to the local photo and art community. What was meant to be a side project quickly turned into a full-time job and in 1999, with his first museum contract in hand, Mr. Gipe founded Pivot Media, a photography and digital imaging studio dedicated to the digitization of picture and art collections. Since then, working for individuals and institutions, museums and archives, Mr. Gipe has digitally photographed thousands of art objects ranging from ancient Egyptian pottery and Roman coins to an Andy Warhol Polaroid collection. He's digitized the business ledger of an 18th century clockmaker, Sylvia Plath's diaries, and Virginia Woolf's family photo album. Through his work with the Eric Carle Museum of Picture Book Art, Mr. Gipe has digitized the original artwork for Charlotte's Web, The Very Hungry Caterpillar, and Madeleine to name a few.

(jim@pivotmedia.com)

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: FUNCTION – MUSIC PRODUCTION

Scott Jacoby '93

President/CEO

SCOJAC Music Productions / EUSONIA Records / EUSONIA Studios

Recruiting: Studio or Label Intern

Scott Jacoby '93 is a Grammy Award-winning writer, producer, engineer, mixer, musician and recording artist. His work, spanning all genres of music, has garnered awards, graced platinum-selling albums and topped charts throughout the world. John Legend, Vampire Weekend, Sia, Rachel Platten, Laura Izibor, Jose James, Vanessa Hudgens, Fabolous, Naturally 7, Cory Henry, Chimene Badi, Jackie Evancho and Ronnie Spector are a few of his notable collaborations. Mr. Jacoby is the Founder/President of EUSONIA Records, whose first release - Maiysha's This Much Is True - received a Grammy Nomination in 2009. He is also the Owner of EUSONIA Studios - a state-of-the-art recording facility in Manhattan - and the CEO of his production company, SCOJAC Music Productions. An acclaimed composer, Scott has scored award-winning feature-length films, documentaries, television shows and national television commercials. Among his many professional honors, Mr. Jacoby has taught master classes and been a featured speaker at Yale University, NYU's Clive Davis School, NYU's Steinhardt Program, CCNY, SAE, NARAS, ASCAP Expo and

the Audio Engineers Society. Scott sat on the National Board of Trustees for NARAS (2011-15) and is presently the National Co-Chair of the Recording Academy's Steering Committee of the Producer & Engineers Wing.

(scott@scojac.com)

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: FUNCTION – TV AND DIGITAL PROGRAMMING AND MARKETING

Lisa Judson P'19

TV and Digital Consultant

Judsonian

Lisa Judson P'19 is an entertainment executive who has held senior positions at AMC Networks, Warner Bros. Animation, AOL and Nickelodeon.

(Lisa@Lisajudson.com)

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: FUNCTION – DOCUMENTARY FILM & TELEVISION

Cindy Kaplan Rooney P'19

Film & TV Editor

Self-Employed, frequently at a division of ABC News

Cindy Kaplan Rooney P'19 became interested in film in a high school English class. She found her passion for editing while a student at NYU Film School in the 1970's, and has been working in editing ever since. She was an editor on the acclaimed ABC documentary series *Save My Life: Boston Trauma* that aired summer 2015. Credits include *NY Med*, winner of the CINE Masters Series Award, the Peabody Award winning *Hopkins*, and *Masters of Disaster*, which received an Academy Award nomination for Documentary Short Subject. Her work on *The Brain* series for PBS received an Emmy Nomination. Other notable credits include *With God on Our Side: The Rise of the Religious Right in America*, *Gangs Escaping the Life*, and *Local News: One Station Fights the Odds*.

(ckrooney@comcast.net)

ARTS, AUDIO/VIDEO TECHNOLOGY & COMMUNICATIONS: FUNCTION- MUSEUM

Shirley McNerney P'17

Co-founder & Director of Programming

Museum of World War II

In college, Shirley McNerney P'17 majored in political science. Her goal was to be a journalist but in those days it was difficult for women. She finally succeeded and was a correspondent for many years on Boston TV. After getting married, she joined her husband in the field of historical letters and documents. She ran their gallery (now closed) on Madison Avenue, wrote the catalogues and managed their participation in antiques shows. Recently, they shifted and founded the Museum of World War II in Boston, which has the most comprehensive collection of WWII artifacts, letters and documents in the world. They are fundraising and about to build a new building.

(smrendell@yahoo.com)

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BUSINESS, MANAGEMENT & ADMINISTRATION: FUNCTION – ENVIRONMENTAL NONPROFIT

Elizabeth Hopkins '15

Coordinator, Regional and International Programs

Quebec-Labrador Foundation

Recruiting: Internship and volunteer opportunities

Elizabeth Hopkins '15 is a recent graduate of Skidmore College. She first came to the Quebec-Labrador Foundation (QLF) as an anthropology major seeking a summer 2015 internship opportunity. Based in New England and Canada, QLF is a non-profit organization that fosters community-based environmental leadership worldwide, through shared models of stewardship and conservation. Since the summer, Elizabeth has joined the QLF staff as Coordinator of Regional and International Programs, where she is collaborating with her colleagues to launch the Global Leadership Network, QLF's formal Alumni network of conservation and stewardship professionals.

(elizabethhopkins93@yahoo.com)

BUSINESS, MANAGEMENT & ADMINISTRATION: FUNCTION – STRATEGY, BUSINESS DEVELOPMENT, NEW VENTURES, PARTNERSHIPS

Bill Hughes P'17

Chief Strategy Officer

Learning Objects: <http://learningobjects.com>

Bill Hughes P'17 is Chief Strategy Officer at Learning Objects, a growth-stage education tech start-up, where he leads the growth strategy, as well as business development and partnerships. Prior to joining Learning Objects, Mr. Hughes has held several executive positions at companies such as Pearson, Sapient and the Cambridge Innovation Center. Mr. Hughes has been active in new venture creation for software-based businesses, and he has launched and led several internet-based and open source companies. He has also served as a board member and advisor to several organizations, including New Profit, Kaplan University and the Association of Independent Schools of New England. Mr. Hughes earned his AB from Harvard and his MBA from the MIT Sloan School, where he was a Seley Scholar.

(bhughes316@gmail.com)

BUSINESS, MANAGEMENT & ADMINISTRATION: FUNCTION – STRATEGY CONSULTING

Corey Jarecki '11

Management Consultant - Senior Associate, Financial Services Strategy

Pricewaterhouse Coopers: www.pwc.com/us/en/index.jhtml

Corey Jarecki '11 is currently a management consultant for Pricewaterhouse Coopers LLP and focuses primarily on the banking & capital markets and asset management sectors; however, he also has a variety of experience across other industries as well. Mr. Jarecki has gained experience partnering with small and large financial institutions to complete a range of work from regulatory compliance and operational efficiency to strategy design and system implementation. Mr. Jarecki has project management experience, leading work streams on high profile client engagements and managing various large international strategic initiatives. Most recently, Mr. Jarecki is working to design and implement client onboarding target operating models for two top 10 global banks while aiming to increase efficiency and provide the best client experience. Mr. Jarecki also has experience with Theoretical Economics and Realist Philosophy. He analyzed and wrote a comprehensive thesis focusing on the limitations of mathematical deductivist modeling and its underestimation of risk and promotion of poor financial and business practices. His analysis continued research of two theoretical economists Tony Lawson, Cambridge University, and Roy Rotheim, Skidmore College.

(corey.jarecki@gmail.com)

**** Corey Jarecki is no longer able to attend due to a professional conflict. He welcomes students to contact him with questions they may have ****

BUSINESS, MANAGEMENT & ADMINISTRATION: FUNCTION – BUSINESS MANAGEMENT / OPERATIONS

C. Jerome Mopsik '06

Business Analyst

Pet Partners LLC: www.petpartnersusa.com

Recruiting: Internships

By night, C. Jerome Mopsik '06 is the president/owner of Nimble Nano Inc., the company he founded to manufacture and market a line of aquarium products he developed while a student at Skidmore College. By day, Mr. Mopsik is the business analyst at Pet Partners LLC, responsible for the quantitative and business analysis required for the strategic planning of the company in addition to company-wide financial reporting, budgeting, forecasting, and M&A analysis. Mr. Mopsik has worked in the financial service and insurance sector at The Ayco Company L.P., a Goldman Sachs Company, in the Encompass high net worth family office group, and at Synergy Life Brokerage LLC, a life insurance brokerage offering unique solutions for funding and settling policies. In his spare time, Mr. Mopsik volunteers at Slice of Heaven Breads, a local non-profit bakery benefiting Temple Sinai Bread & Torah, and for Skidmore.

(CJMopsik@gmail.com)



EDUCATION & TRAINING: FUNCTION – INTERNATIONAL EDUCATION

Eliza Camire

Program Manager, Off-Campus Study & Exchanges

Skidmore College: www.skidmore.edu/ocse

Eliza Camire is a Program Manager in the office of Off-Campus Study & Exchanges at Skidmore College. She received her MA in International Education from SIT Graduate Institute and has been working in the field of international education for six years. As a graduate student, Ms. Camire participated on an SIT program to Panama and, as an undergraduate, she studied abroad at Stellenbosch University in South Africa. Her experience leading high school travel programs, performing site visits, as well as her own personal travel have allowed her to visit various locations including: England, Spain, Australia, Dominica, Mexico, Panama, Peru, and several countries in Southern Africa. Ms. Camire is responsible for managing the Skidmore in Spain program, the Shakespeare Programme, pre-departure and re-entry programming, marketing and recruitment, and general advising.

(ecamirea@skidmore.edu)

EDUCATION & TRAINING: FUNCTION – TEACHING

Nicole Cox '13

Kindergarten Teacher

Troy Prep, Uncommon Schools: <http://http://troyprep.uncommonschoools.org/>

Recruiting: Teachers, Operations, Summer Interns (Teaching Fellows), Finance, Facilities

Uncommon Schools (Uncommon) is a nonprofit organization that starts and manages outstanding urban charter public schools that close the achievement gap and prepare low-income students to graduate from college. Uncommon builds uncommonly great schools by developing and managing regional networks that are philosophically aligned and highly accountable and by designing and implementing “best-in-class” teacher training. The organization has achieved outstanding academic results based on internal assessments, statewide exams, and graduation milestones. Its schools consistently outperform their district schools and are among the highest-performing urban schools in their cities and states.

(ncox@troyprep.org)

EDUCATION & TRAINING: FUNCTION- K-12 EDUCATION

Nicholas R. Diaz

Recruitment Manager

Teach for America: <http://www.teachforamerica.org>

Recruiting: Teacher/Corps Member

Nicholas R. Diaz is a native Nuyorican, born and raised between the Bronx and East Harlem. He attended Cornell University as a participant in the Higher Educational Opportunity Program (H.E.O.P.), and graduated in 2010 with a Bachelor's in English with Honors. Furthering his commitment to educational justice, Nick joined Teach For America as a 2010 Miami-Dade corps member where he taught 7th grade English. After his time in Miami, he joined TFA staff as a recruiter, leading efforts at over 35 colleges and universities in the Northeast including Skidmore College, Tufts University, Dartmouth College and his alma mater, Cornell University.

(nicholas.diaz@teachforamerica.org)

EDUCATION & TRAINING: FUNCTION- COACHING, TRAINING, AND CONSULTING

Frank DuMar P'19

President & CEO

Cleaver Company: <http://www.cleavercompany.com>

In 1986, Frank DuMar P'19 opened his first entrepreneurial business, Vantage Point, Inc., a Substance Abuse Prevention Program & Counseling Center and was honored as Counselor of the Year for his work helping individuals and families recover from substance abuse. Additionally, he developed state-of-the art Employee Assistance Programs for businesses to intervene with substance abusing employees. Mr. DuMar's meeting in 1987 with John "Clipper" Cleaver, pioneering industrial psychologist, visionary, and founder of Cleaver International, was a watershed in his own development as a leader. Fascinated and inspired by the power of Cleaver's Instruments and Tools, Mr. DuMar gained insight into the unique strengths of his own behavioral profile and values and how to capitalize on his talents in the business world. Completing Cleaver's Professional Management Program I and II, and becoming a certified Cleaver Analyst, gave him the conceptual understanding of how to develop human resources in business.

(fdumar@cleavercompany.com)

EDUCATION & TRAINING: FUNCTION- EDUCATION AND TEACHING

Madyson Lubba

Associate Director of Recruitment

Uncommon Schools: <http://http://www.uncommonschools.org/>

Recruiting: Full time roles post graduation, summer internships

Uncommon Schools (Uncommon) is a nonprofit organization that starts and manages outstanding urban charter public schools that close the achievement gap and prepare low-income students to graduate from college. Uncommon builds uncommonly great schools by developing and managing regional networks that are philosophically aligned and highly accountable and by designing and implementing "best-in-class" teacher training. The organization has achieved outstanding academic results based on internal assessments, statewide exams, and graduation milestones. Its schools consistently outperform their district schools and are among the highest-performing urban schools in their cities and states.

(mlubba@uncommonschools.org)

EDUCATION & TRAINING: FUNCTION- REPRODUCTIVE RIGHTS

Magaly Marques P '19

VP, Community Education
Planned Parenthood

Magaly Marques P'19 is responsible for the development and oversight of evidence-based learning initiatives in youth sexuality education, parent education, community health education and professional training. She has been involved in the non-profit sector/philanthropy globally and nationally for 30 years. She dedicated 16 years to Planned Parenthood in Latin America, and in the U.S., and also worked with the MacArthur Foundation. Her work is mostly in population and reproductive health, sexual rights, and gender equality. She would be delighted to guide interested students through the non-profit field, and particularly the planned parenthood world, or areas related to sexuality, women's rights and gender equality.

(magaly.marques@pp-la.org)

EDUCATION & TRAINING: FUNCTION-HIGH SCHOOL TEACHING

James Plutte P'18

Former Member
Darien, CT Board of Education

James Plutte P'18 was a High School Teacher and Central Office Administrator for over 30 years. He was elected to 4 terms (12 years) as a member of the Darien, CT Board of Education.

(jkclutt@gmail.com)

EDUCATION & TRAINING: FUNCTION – PROFESSIONAL/BUSINESS DEVELOPMENT

Avon Scherff

President
Momentum

Avon Scherff is a popular business leader and visionary in the for-profit and not-for-profit arenas. Avon founded momentum, a consulting firm that partners with aspiring and current business owners and with individuals making a career transition or working to overcome professional challenges. She inspires and encourages clients to look forward, spark possibilities and shape a vision with a clear action plan for achieving their goals. Avon is a current member of the Women's President Organization and has been interviewed and featured in the Capital District Business Review, Glens Falls Post Star and HerLife Magazine. She was also honored with the Harriet Rifkin Leadership Award by the Women's Employment and Resource Center (WERC).

(avon@scherffinsurance.com)

EDUCATION & TRAINING: FUNCTION- HUMAN RESOURCE DEVELOPMENT

Seth Stone '03

Director of Leadership Development
Grace Fellowship: <http://www.drsethstone.com>

Dr. Seth Stone '03 is the Director of Leadership Development for Grace Fellowship in Latham, NY, a multi-site church with nearly 5,000 weekend attendees across four locations in the capital district. He is also the Principal Consultant for SBS Strategic Innovations, LLC. Seth's areas of expertise are innovation, entrepreneurship, change management, organizational design, leadership development, and organizational culture. Additionally, in 2014 Seth co-founded drsethstone.com, a web based platform designed to be a community to engage people about the concepts of innovation through virtual workshops and blogging. He is also an Adjunct Professor for the MBA and M.A. in Organizational Leadership programs at Regent University. Dr. Stone holds a Doctorate in Strategic Leadership from Regent University, as well as an MBA from Regent University and a B.S. in Management and Business from Skidmore College. He

has written a number of articles for publication and co-authored the introductory chapter of Foundations of Contemporary Leadership. His first full-length book, Next: Reinventing Your Future Through Innovation will be released in October 2015.

(sethsto@regent.edu)

EDUCATION & TRAINING: FUNCTION- VOLUNTEER/INTERN/WORK/TEACH ABROAD

Ilene Tillman

Northeast Regional Director

Cultural Embrace by API: www.culturalembbracebyapi.com

Recruiting: Cultural Embrace offers intern, teach, volunteer and work abroad programs for college students and recent graduates.

Ilene Tillman's passion for travel and international experiences started when she was in high school. She spent the summer after her sophomore year abroad in Corrientes, Argentina. Ms. Tillman had such a positive experience, she came back determined to become fluent in Spanish so she decided to declare it as her major. Through being a Spanish major, Ms. Tillman was able to study abroad twice during her undergraduate career – she spent a semester in Cuernava, Mexico, during her sophomore year and her junior year abroad in Granada, Spain. Ms. Tillman now works with the international organization that sent her to Spain and she is able to relive her experience every day! Ms. Tillman holds a B.A. in Spanish from University of Massachusetts, Amherst, and has been working in the field of international education for the past nine years.

(ilene@apistudyabroad.com)

EDUCATION & TRAINING: FUNCTION- HUMAN RESOURCE DEVELOPMENT

Sharon Van Auken P'18

Director of Human Resources

Paul Smith's College

Sharon Van Auken P'18 is the Director of Human Resources for Paul Smith's College. In this role, she leads all aspects of the Human Resources and Student Employment functions. Over the course of her career, she has specialized in Organizational Development, Benefits Administration, and Instructional Design and Corporate Training. She has held leadership roles across a variety of industries from financial services and banking, to hospitality, tourism, and education. Her passion is in developing people through education and training, and her favorite role is partnering as an internal consultant to resolve organizational and business challenges. She is a graduate of St. Lawrence University.

(svanauken100@paulsmiths.edu)

FINANCE: FUNCTION – INVESTMENT OPERATIONS

Jae Grossi '11

Paraplanner

Northwestern Mutual

Jae Grossi '11 has been with Northwestern Mutual for a year, supporting a Financial Representative and Wealth Management Advisor with their growing client base. She also tutors Spanish and French, and teaches yoga in her free time. After graduation from Skidmore, she taught English as a Second Language in Taipei, Taiwan for two years. She is passionate about foreign language, arts and literature, and healthy living.

(jaegrossi@gmail.com)

FINANCE: FUNCTION – INVESTMENT ADVISORY

Bill Haydon '06

Portfolio Manager

Wells Fargo Advisors Financial Network: www.heritagewealth.wfadv.com

Bill Haydon '06 joined Wells Fargo Advisors Financial Network as a financial advisor primarily to manage family money for affluent individuals. He incorporates a strategy and decision making process that has been honed from over 15 years of investment experience. Mr. Haydon began his career at UBS financial services where he was a portfolio manager and account vice president. While at UBS, Mr. Haydon built a successful advisory practice and founded the Heritage Investment Group. He attended Skidmore College for a B.S. in business and holds an M.B.A. in business management from the University of Massachusetts at Amherst, Isenberg School of Management. His wife, Laura, and he reside in Madison, CT, with their two sons and daughter, Will, Griffin, and Chloe. Mr. Haydon's hobbies include being the archivist for his father, well-known American inventor, A.W. Haydon. As such, he collects, organizes, and preserves biographical data and assists museum shows.

(billhaydon@aol.com)

FINANCE: FUNCTION –INTERNATIONAL TAX

Kerry Plutte P'18

Partner

Ernst & Young LLP

Based in New York, Kerry Plutte P'18 is a leader of Ernst & Young LLP's International Tax Services for Inbound Investment into the US. She advises companies not only on tax matters as they relate to the US tax system, but also on issues unique to the interrelationship of multiple tax systems throughout the world.

(jkclutt@ey.com)

FINANCE: FUNCTION- FINANCIAL PLANNING

Ryan Sklenka '15

Financial Representative

Northwestern Mutual

Recruiting: College Financial Representative and Full-Time Financial Representative which entails working with your own clients preparing extensive financial plans for them, including risk management and wealth accumulation.

Ryan Sklenka '15 was a College Financial Representative after his junior year at Skidmore College. He continued the internship throughout his senior year as well. Mr. Sklenka received many awards within Northwestern Mutual for his accomplishments as a College Financial Representative, including Impact 40 and top 25 Interns in the Company.

(ryansklenka@gmail.com)

FINANCE: FUNCTION –PRIVATE WEALTH MANAGEMENT

Amanda Warzek

Director of Staffing & Operations
Ayco Private Wealth Management

Darlene Denooyer

Senior Analyst, Human Resources
Recruiting: Internships and Full Time

Amanda Warzek is currently Director of Staffing & Operations within Ayco Private Wealth Management and a member of the Ayco PWM Management Team, with primary responsibilities focused around hiring, managing, and developing divisional talent, soft skills training and cultivating firm cultural initiatives. She joined the firm in 2007 and after two years on client service and the investment side of the business, transitioned into a HR/Operations Analyst role within the Ayco Private Wealth Management team. Ms. Warzek earned a BS in Business Management from Excelsior College.

(amanda.warzek@gs.com)

FINANCE: FUNCTION –PORTFOLIO MANAGEMENT

David Wronowski '99, CFA

Director

Ayco Private Wealth Management: <http://www.ayco.com>

Recruiting: Internships and Full Time

David Wronowski is responsible for investment management and portfolio strategy of AYCO's centrally managed investment products.

(david.wronowski@gs.com)

GOVERNMENT & PUBLIC ADMINISTRATION: FUNCTION – ENERGY LAW / POLICY / REGULATION

Sarah Barish, Esq. P'15

Principal and CEO

Energy Power Resources Associates

Adjunct Associate Professor of Law

Brooklyn Law School: www.brooklaw.edu

Sarah Barish P'15 received both her B.A. and M.A. from the University of Michigan in Ann Arbor, where she majored in Spanish and French, and received a teaching certificate in secondary education. Professor Barish received her master's degree in Spanish language and Romance Linguistics, and was also a Teaching Fellow at the University. She was awarded her J.D. from Brooklyn Law School in 1985, and is now an Adjunct Associate Professor of Law there, teaching Energy Law, Policy and Regulation, which has been her area of expertise for the past 20 years. Professor Barish has worked in law firms, public and private utility companies, as well as the government. In addition to teaching law, Professor Barish recently launched her own consulting company: Energy Power Resources Associates, which focuses on government procurement, regulation, and the development and expansion of electric generation and transmission throughout the United States.

(sarah.barish@brooklaw.edu)

**** Sarah Barish is unable to attend due to a professional conflict. She welcomes students to contact her if they have any questions ****

GOVERNMENT: FUNCTION – PROGRAM DEVELOPMENT / EVALUATION

Eliot Cresswell

Returned Peace Corps Volunteer

Peace Corps: www.peacecorps.gov

Recruiting: About Peace Corps:

Peace Corps service is a life-defining leadership experience. Since 1961, the Peace Corps has shared with the world America's most precious resource – its people. Volunteers serve in over 70 countries in Africa, Asia, the Caribbean, Central America and Mexico, South America, Europe, the Pacific Islands and the Middle East. Peace Corps Volunteers live, learn, and work with a community overseas for 27 months, providing technical assistance in six program areas: education, youth and community development, health, business and information and communications technology, agriculture, and environment.

Eliot Cresswell is a Saratoga Springs resident and former Peace Corps volunteer in Morocco (2000 to 2002). He will be available to discuss the Peace Corps experience and answer questions about applying, eligibility, language training, assignments, and other Peace Corps related opportunities.

(nysinfo@peacecorps.gov)

GOVERNMENT & PUBLIC ADMINISTRATION: FUNCTION- AFFORDABLE HOUSING AND COMMUNITY DEVELOPMENT

Sheila Dillon P'19

Chief of Housing

City of Boston

Sheila Dillon P'19 serves the City of Boston as Cabinet Chief of Housing and Director of the Department of Neighborhood Development. As a member of Mayor Martin Walsh's Cabinet, she advises the Mayor on housing policy, small business development, legislation and neighborhood issues. As DND Director she oversees the management of five program divisions within DND, including the HomeCenter, Affordable Housing Development, Office of Business Development, Real Estate Management and Sales and Homeless Services. This work includes a staff of 150 and a budget of \$83 million.

(Sheila.Dillon@Boston.gov)

GOVERNMENT & PUBLIC ADMINISTRATION: FUNCTION – PUBLIC POLICY AND COMMUNITY AFFAIRS

Amanda Seres '14

District Director

New York State Assemblywoman Carrie Woerner: <http://assembly.state.ny.us/mem/Carrie-Woerner>

Recruiting: Legislative, communications, and community affairs interns for summer and fall of 2016.

Amanda Seres '14 has served as District Director to Carrie Woerner, who represents New York State's 113th Assembly District (including Saratoga Springs), since the Assemblywoman's election in November 2014. In this role, Amanda manages the Assemblywoman's Albany and Saratoga Springs offices and oversees and executes all legislative, communications, and community affairs strategies. Prior to joining Assemblywoman Woerner, Ms. Seres worked as statewide field coordinator for Family Planning Advocates of New York State, where she began as an intern during her Skidmore social work program field placement.

(seresa@assembly.state.ny.us)

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HEALTH SCIENCE: FUNCTION – EMERGENCY MEDICINE

Terrance Fina '84 P'18

Physician Assistant

Locum Tenens

Recruiting: PA Students

Terrance Fina '84 P'18 provides direct medical care in emergency medicine. He has worked in many subspecialty areas while primarily employed in the emergency department. He has also traveled to underserved areas on volunteer missions.

(tjf444@gmail.com)

HEALTH SCIENCE: FUNCTION – IN VITRO FERTILIZATION

Dr. Elizabeth Ginsburg P'17

Medical Director In Vitro Fertilization Program

Brigham & Women's Hospital: <http://www.partners.org>

Dr. Elizabeth Ginsburg P'17 graduated from Wellesley College with a B.A. in English in 1980 and her M.D. from Mt. Sinai School of Medicine in 1985. Dr. Ginsburg's internship and residency were in Ob/Gyn at Brigham & Women's Hospital from 1985 to 1989. She held a fellowship in reproductive endocrinology and infertility at Brigham & Women's between 1989 and 1991. Currently, Dr. Ginsburg is medical director of the in-vitro fertilization program, fellowship director of the Reproductive Endocrinology Program at Brigham & Women's Hospital, and associate professor of Obstetrics, Gynecology, and Reproductive Biology at Harvard Medical School. Dr. Ginsburg has mentored many students, residents, and fellows in research projects.

(eginsburg@partners.org)

HEALTH SCIENCE: FUNCTION – NURSING

Gabriel Martinez

Recruiter

Kathy Mion

Director of Clinical Services

Stat Staff Professionals: <http://statstaffpro.com/>

Recruiting: Recruiting/Marketing/Admin Assistant

We are a staffing agency located in Saratoga Springs, NY for Registered Nurses. We provide them opportunities with either contract, travel or local with Per-Diem. We also are looking to add an employee internally. The position is Administrative Assistant and is entry-level. This position is not only limited to general admin duties. They would provide support to the recruiting team with data entry on new leads, posting new job openings. They will also provide support in the marketing field with social media, and potentially promotional events for the company.

(gmartinez@statstaffpro.com)

HEALTH SCIENCE: FUNCTION – EXECUTIVE LEADERSHIP

Leslie J. Williams P'19

Founder, President & CEO

ImmusanT, Inc.: <http://www.immusant.com>

Founder, President & CEO of ImmusanT; Board Director; Mentor to Entrepreneurs; Former Venture Capitalist and Pharma Executive.

(leslie@immusant.com)

HEALTH SCIENCE: FUNCTION – ALTERNATIVE DISCOVERY & DEVELOPMENT (PHARMACEUTICAL)

Dr. Debra Peattie P'18

Director & Entrepreneur-in-Residence

GlaxoSmithKline: <http://www.dpac.gsk.com>

Dr. Debra Peattie P'18 is Director and Entrepreneur-in-Residence in GlaxoSmithKline's Boston office of Alternative Discovery & Development. A veteran scientist and entrepreneur in the Boston area, Dr Peattie concentrates on translating early-stage science into novel therapeutics within GSK's Discovery Partnerships with Academia initiative. Prior to joining GSK in 2013, Dr Peattie spent time in the Office of Technology Development at Harvard University and in Strategy & Planning at Cubist Pharmaceuticals; she also consulted independently for several years to emerging life science companies. Earlier in her career, she was a founding scientist at Vertex Pharmaceuticals and a founding member of MPM Capital. Dr Peattie holds an MBA from Harvard Business School and a PhD in Biochemistry & Molecular Biology from Harvard University. She has served on the boards of numerous biotechnology companies and has published extensively in peer-reviewed journals. Dr Peattie currently holds board positions within Harvard Business School and the Faculty of Arts and Sciences at Harvard University.

(debra.a.peattie@gsk.com)

HEALTH SCIENCE: FUNCTION – MEDICAL PRACTICE

Dr. Robert Weinstein, MD P'17

MD/President

Mystic Medical Group

Dr. Robert Weinstein P'17 graduated from Jamaica High School in New York City in 1975. He then graduated from the University of Pennsylvania in 1979 and from the Mount Sinai School of Medicine in New York City in 1983. Dr. Weinstein completed his internal medicine residency 1983–1986 at Beth Israel Medical Center in New York City. He then moved on to completing a pulmonary fellowship at Lahey Clinic in Burlington, Massachusetts 1986–1988. Following the fellowship, Dr. Weinstein went into private practice in Medford, Massachusetts, in 1988 practicing internal medicine, pulmonary medicine, and critical care medicine at Lawrence Memorial Hospital, the community hospital for Medford, Massachusetts. Dr. Weinstein is also involved with managed-care and its administration.

(rweinstein@hallmarkhealth.org)

HEALTH SCIENCE: FUNCTION – PSYCHIATRIST

Dr. Steve Resnick P'18

Psychiatrist

Private Practice

Dr. Steve Resnick is a Psychiatrist in private practice in Princeton New Jersey. He use both medication and Psychotherapy. Some of the Psychiatric problems he treats are Depression, Anxiety OCD, Schizophrenia, Stress, Bipolar Disorder, and other issues. He has experience on TV and Radio and writing, both for the press and for research. He also has experience with political issues.

(steveresnickmd@mac.com)



HUMAN SERVICES: FUNCTION – TRAINING / DEVELOPMENT

Ellen Butowsky P'16

Associate Director Training & Staff Development

Prevent Child Abuse New York

Recruiting: possible internships in community outreach around child abuse prevention, and not for profit management and fundraising

Ellen Butowsky P'16 has served as the associate director of training and staff development for Prevent Child Abuse New York for the past eight years. PCANY provides advocacy, training, education, and referral services with the goal of stopping child abuse before it has a chance to start. Her work takes her throughout New York State providing Healthy Families NY home visiting programs with training, technical assistance, coaching, and skill building necessary for them to provide high quality services to vulnerable new and expectant families. She is also the managing editor of *The Link*, the statewide publication for Healthy Families NY. For 10 years, Ms. Butowsky was the director of community services for the Mid-Hudson Family Health Institute, overseeing its home visiting programs. This included building community partnerships, advocating at the national and local level, grant writing, supervising staff, and working directly with participant families in their homes and in a group setting. Ms. Butowsky helped initiate a nationally recognized random control trial; this research helped justify continued funding for much needed preventive services for vulnerable children and families. In other positions, Ms. Butowsky has worked with migrant farmworkers, people living with HIV/AIDS, and homeless families. She served in the U.S. Peace Corps in southern Honduras for three years working in rural villages. She assisted women's groups with cashew producing projects, and health and nutrition activities. Ms. Butowsky holds dual master's degrees from UNC-Chapel Hill in public health and social work, with a focus on maternal and child health. She is very excited to share her experiences and passion with anyone interested in this work.

(ebutowsky@preventchildabuseny.org)

HUMAN SERVICES: FUNCTION – SENIOR/ RETIREMENT LIVING

Lauren DeAngelis

Administrator

Home of the Good Shepherd: <http://www.homeofthegoodshepherd.com/>

Recruiting: Various Roles

Mrs. DeAngelis holds a Bachelor of Arts Degree in Psychology from SUNY Albany, a Certificate of Graduate Study in Public Health from SUNY Albany, and a Master of Science in Health Services Administration from The Sage Graduate School. She also holds two professional certifications related to dementia/Alzheimer's Disease. Mrs. DeAngelis has worked with the elderly for over 7 years, in various capacities, as a program assistant for Colonie Senior Services, Marketing Director for Beacon Pointe Memory Care, Activity Program Director for Home of the Good Shepherd at Highpointe, and, most recently, the Administrator for Home of the Good Shepherd in Saratoga Springs. Mrs. DeAngelis is looking forward to answering career questions in relation to senior living.

(ldeangelis@hgshomes.com)

HUMAN SERVICES: FUNCTION – PSYCHOLOGY

Elliot Greene P'18

Program Evaluation Specialist

NYC Department of Health and Mental Hygiene

Elliot Greene P'18 has worked in many different areas of psychology. He has worked for a public school, and most of his career was in residential and day services for the developmentally disabled. He currently reviews mental health programs for adults and children, and conducts counseling for adults with intellectual disabilities.

(egreene131@gmail.com)

HUMAN SERVICES: FUNCTION- SOCIAL SERVICES

Amy Loewenberg P'18

Director of Services for Older Adults
NYU Lutheran Family Health Centers

Amy Loewenberg P'18 has been a social worker, supervisor, and administrator working with the aging and disabled population for over 30 years. She recently joined Lutheran Family Health Centers, Community Based Programs (affiliated with Lutheran Medical Center in Brooklyn, NY) as director of their Services for Older Adults, managing multiple programs to help improve the health, wellness, and quality of life for older adults living in the community. She has oversight of two senior centers, a social adult day program for frail elderly, a caregiver support program, a transportation program, and case management services. Prior to working for Lutheran, she was director of senior services over eight years at Stanley M. Isaacs Neighborhood Center, a settlement house on the Upper East Side of Manhattan. She served a similar population through their Senior Center, Meals-on-Wheels program, and Natural Occurring Retirement Community. In addition to her administrative work in managing programs, she had been engaged in fundraising and advocacy work. Before Stanley Isaacs, she worked for Lighthouse International serving clients of all ages who are visually impaired and blind in a variety of direct practice and leadership roles.

(aloewenberg@lmcmc.com)

HUMAN SERVICES: FUNCTION – SOCIAL SERVICES

Andrew Sabbaghzadeh

Director of Community Relations
The Salvation Army
Recruiting: Human services

The Salvation Army has been serving people for 150 years and aims to serve those that are in the most need.

(andrew.sabbaghzadeh@use.salvationarmy.org)

HUMAN SERVICES: FUNCTION- MENTAL HEALTH

Dr. Linza Zollo P'18

Clinical Psychologist
VAMC Manchester: <http://va.gov>

Dr. Linda Zollo P'18 earned her BA from Colgate University. She received her PhD in Clinical Psychology at SUNY-Albany. Dr. Zollo has worked in varied Mental health settings. She currently works at VA hospital outpatient clinic with Veterans with a wide range of mental health issues. She developed a specialty in Reproductive Mental health and created programs for high risk pregnant and postpartum Veterans.

(l.zollo@comcast.net)



INFORMATION TECHNOLOGY: FUNCTION –BUSINESS SERVICES

Michelle Schroeder

Director of User Experience

Ecommerce, Inc.

****Michelle Schroeder will be located with Scott Jacoby****

Michelle Schoreder is the founder of Ecommerce.Com and Director of User Experience for Ecommerce, Inc. Ecommerce, Inc. is a holding company for several Web Hosting and Cloud services for businesses operating online. She has been working with her business partner, Fathi Said, for almost 8 years. Ms. Schoreder is based in New York City and Said's is in Silicon Valley, and their headquarters is in Columbus, Ohio.

(writequicck@hotmail.com)

INFORMATION TECHNOLOGY: FUNCTION – HEALTHCARE IT

Dan Venecek P'18

Director of Clinical Information Systems

Concord Hospital: <http://concordhospital.org>

Dan Venecek P'18 received a BA in psychology from UNH and an MPH from UNH. He has worked implementing and supporting electronic medical records for over twenty years. Mr. Venecek currently oversees all clinical information systems in community hospital.

(dvenecek@crhc.org)

LAW, PUBLIC SAFETY, CORRECTIONS & SECURITY: FUNCTION – PARTNER

Kalyan “Kal” Das P'18

Head of Global Bank and Institutional Finance & Restructuring Practice Group

Seward & Kissel, LLP

Kalyan (“Kal”) Das P'18 is the head of the Global Bank and Institutional Finance & Restructuring Practice Group at Seward & Kissel. He maintains offices in New York City and London, England, although he spends most of his time in the Firm's New York office. Mr. Das focuses primarily in the areas of structured finance, asset-backed and mortgage-backed securities transactions, domestic and international banking transactions, project finance, distressed debt trading, second lien financing, institutional finance and private placements. He represents numerous domestic and international banks and other institutions in all types of domestic and cross-border financing transactions. Mr. Das is a member of the American Bar Association, the Association of the Bar of the City of New York, the New York Bar Association and The Honorable Society of Lincoln's Inn, London, England. He has served as a co-chair of the 1998 Annual Meeting of the American College of Investment Counsel (“ACIC”), and as a panel member for The American Securitization Forum (ASF), and American Bankers Association (ABA) and Strategic Research Institute (SRI) conferences and the Practising Law Institute (PLI) Seminar. He is a Fellow of the ACIC and was on the Board of Trustees of ACIC until 2007. He has also conducted numerous in-house training seminars for banks and financial institutions. Mr. Das received a Barrister-at-Law degree from The Lincoln's Inn in 1979 and an LL.M. from New York University School of Law in 1989.

(das@sewkis.com)

LAW, PUBLIC SAFETY, CORRECTIONS & SECURITY: FUNCTION – LITIGATION

David Singer P'16

Partner

Dorsey & Whitney LLP

David Singer P'16 is a litigation partner and has served as lead litigation and trial counsel on matters involving business contracts, business torts, executive employment agreements, restrictive covenants, interference with business relationships, fraud, misappropriation of trade secrets, employment termination, employment discrimination, real estate valuations and other commercial matters. He has successfully tried and defended cases in federal and state courts and before arbitration panels, and represented clients in appellate arguments, mediations and negotiations. Mr. Singer advises clients on litigation avoidance and preparedness and performs litigation risk assessments. Mr. Singer also focuses on alternative dispute resolution, and has served for more than 20 years both as an arbitrator and mediator, primarily focusing on business and executive employment matters.

(Singer.David@dorsey.com)

LAW, PUBLIC SAFETY, CORRECTIONS & SECURITY: FUNCTION- COUNSEL

Robin Singer P'16

Senior Associate Counsel

NYC Department of Education: <http://schools.nyc.gov>

As in-house counsel at the NYC Department of Education, Robin Singer P'16 advises central divisions, superintendents and school administrators concerning legal issues, and draft regulations that codify legal requirements and educational policies. In addition, Ms. Singer represents the Department of Education in federal and New York State litigation and administrative proceedings.

(rsinger4@schools.nyc.gov)

ENREPRENEURIAL MANUFACTURING: FUNCTION –CHILDREN'S PRODUCTS

Jennifer Leggett '07

Owner

Olives & Applesauce, LLC: www.olivesandapplesauce.com

Jennifer Leggett '07 owns and operates Olives & Applesauce, LLC, manufacturing baby carriers. She has two children (Cole & Max) and holds a Psychology Degree from Skidmore. Olives & Applesauce is a family run business that manufactures both domestically and abroad. Their product is currently sold on three continents.

(jenn@olivesandapplesauce.com)

MARKETING, SALES & SERVICE: FUNCTION – HEALTH AND WELLNESS

Dr. Virginia Giugliano

Executive

Isagenix : <http://amazinglyageless.com>

Recruiting: Executive in training, direct sales, health and wellness company, requires social media experience.

Dr. Virginia Giugliano is a graduate of Union College and Albany Medical College. She is a board Certified Physician turned entrepreneur with a dynamic billion dollar company in the global market of Health and Wellness.

(vgiugliano@gmail.com)

MARKETING, SALES & SERVICE: FUNCTION- LITERARY AGENT BOOK PUBLISHING

Merrilee Heifetz P'15 & P'17

Agent/Sr. Vice President

Writers House LLC: www.writershouse.com

Merrilee Heifetz P'15 & P'17 has been an agent with Writers House for over 30 years ever since graduating from Sarah Lawrence with a degree in English Literature. Among her clients, there have been many #1 New York Times Bestsellers and Award Winning Authors, including Neil Gaiman, author of THE GRAVEYARD BOOK, CORALINE, AMERICAN GODS and others. She is married to Brian DeFiore and is the mother of Skidmore graduate Emily DeFiore and current junior Morgan DeFiore.

(mheifetz@writershouse.com)

MARKETING, SALES & SERVICE: FUNCTION – ENTREPRENEUR

Maya McNulty

Owner

Up IN Your Business

Recruiting: We are looking for students who are enthusiastic, motivated, and want to have fun selling advertising on mobile apps. These are going to be the best and most fun years. There are no schedules, no quotas, and no hassle. Work when you want to. Join our company and work with a team of students that like to share great information on mobile phones, like to eat at great restaurants, enjoy shopping and like to have fun. If this job sounds ideal to you, then we want to talk to you.

Maya McNulty is the Host of SCENE TV Schenectady, Cable, Entertainment, News and Events which is televised in 19 counties. She is the owner of Up IN Your Business, an agency specializing in marketing, advertising and consulting of small to mid-size businesses. She's the recipient of the 2013 Ambassador of the Year presented by Schenectady County Chamber, 2014 Path of Excellence Award presented by Time Warner Cable Business Class and 2013 Most Organized Entrepreneur Parent presented by Parentology. In July 2014, Mrs. McNulty created, developed and launched a mobile app that connects colleges and communities. The app is known as "Where to Shop and Dine." The free app can be downloaded from Google Play store or Apple App store. Mrs. McNulty also volunteers her time to Junior Achievement at Schenectady High School teaching Entrepreneurship to high school seniors. Mrs. McNulty resides in Niskayuna, NY, with her husband and daughter. She enjoys watching her daughter play high school soccer and hosting pasta dinners.

(mayamcnulty@aol.com)



**SCIENCE, TECHNOLOGY, ENGINEERING & MATHEMATICS: FUNCTION – DATA
COMMUNICATION****Riley Alsmann '13**

Co-Founder

Windrush

Recruiting: Spring/Summer internships. Windrush is looking for students who are interested in learning how tech startups are built, developers wanting to put their talents into practice and data enthusiasts who want to create great data communication tools.

Riley Alsmann '13 is a Co-Founder of Windrush. He leads marketing and communication as well as managing product development and customer service. He graduated with a degree in molecular biology and genetics and a minor in business. Riley believes in the power of visual communication of data and wants to make that power accessible to all types of communicators.

(riley@windrush.org)

**SCIENCE, TECHNOLOGY, ENGINEERING & MATHEMATICS: FUNCTION- ORGANIC
CHEMISTRY****Benjamin Bechand '14***Laboratory Technician*Albany Molecular Research: <http://www.amrismartsourcing.com/>

Benjamin Bechand graduated from Skidmore in 2014 with a double major in biology and Asian studies. After graduation, he was hired as an introductory organic chemist at Albany Molecular Research Incorporated. He works in chemical development where he helps design processes to synthesize compounds for later manufacturing. Every day, he performs large-scale synthesis reactions and is always problem solving to try and improve the chemistry. His biology major supplemented with chemistry courses helped him get this position because pharmaceutical companies look to recruit researchers who can walk between the worlds of biology and chemistry and who have strong laboratory skills. His Skidmore biology major has helped him because he works in a lab where problems/roadblocks are the norm, and problem solving and creative thought are required skills. The SEE-BEYOND award in biology gave him valuable research experience which prepared him for the responsibilities of working in this kind of lab. He is one of several Skidmore students AMRI has recruited for chemist and internship positions. Currently he is working on a master's in organic chemistry at SUNY Albany, paid for by AMRI.

(bbechand@gmail.com)

**SCIENCE, TECHNOLOGY, ENGINEERING & MATHEMATICS: FUNCTION – CUSTOMER
MANAGEMENT****Kimberly Ireland***Customer Management*National Grid : <http://www.nationalgrid.com>

Recruiting: National Grid offers numerous opportunities across its service area.

Kimberly Ireland has been a Customer and Community Program Manager with National Grid for close to two years. In her role she oversees large commercial and municipal customers such as Skidmore College, Quad Graphics, Irving Tissue, CNSE and the City of Saratoga. Prior to her current position, Ms. Ireland served as government relations liaison for National Grid's as well as the Independent System Operator. Ms. Ireland started her professional career in the New York state Assembly and Senate where she worked for over a decade in various roles related to communications and energy & telecommunications legislation and policy. She gained employment with the Legislature following an internship in the NYS Assembly.

[\(kimberly.ireland@nationalgrid.com\)](mailto:kimberly.ireland@nationalgrid.com)

SCIENCE, TECHNOLOGY, ENGINEERING & MATHEMATICS: **FUNCTION –QUALITY ASSURANCE**

Mary Jordan '78

Quality Assurance/ Quality Control

National Grid: <http://www.nationalgrid.com>

Mary Jordan has started a new, "late life" career. She is grateful to National Grid for recognizing her work ethic and hiring her as a Gas Mechanic at age 59. Ten months after being hired, Ms. Jordan was brought up to management due to her BS earned at Skidmore and her Master's degree, which included two electives at Skidmore. She is now a Quality Inspector of Gas Materials and part of an engineering team. National Grid is truly an amazing employer with boundless career possibilities.

(mary.jordan@nationalgrid.com)

SCIENCE, TECHNOLOGY, ENGINEERING & MATHEMATICS: **FUNCTION – DATA COMMUNICATION**

Mark Morrison '13

Co-Founder

Windrush

Recruiting: Spring/Summer internships. Windrush is looking for students who are interested in learning how tech startups are built, developers wanting to put their talents into practice and data enthusiasts who want to create great data communication tools.

Mark Morrison'13 is a co-founder of Windrush and is in charge of the company's strategic planning. He graduated from Skidmore College receiving an economics degree and minoring in philosophy. Just like any great entrepreneur, Mark looks at systems and searches for ways to be as efficient as possible.

(Mark@windrush.org)

SCIENCE, TECHNOLOGY, ENGINEERING & MATHEMATICS: **FUNCTION – PSYCHOLOGY/ NEUROSCIENCE**

Diego Reinero '12

PhD Student

New York University: <http://www.psych.nyu.edu/vanbavel/lab/>

Diego Reinero '12 graduated summa cum laude with a B.S. in psychology and business. Over his college summers, Mr. Reinero worked in Dr. Paul Bloom's Mind & Development Lab at Yale University, Dr. Sabine Kastner's Neuroscience Lab at Princeton University, and interned at MetLife Financial Services. After graduating, he coached soccer and began working at the Robert Wood Johnson Foundation researching childhood obesity. In mid-2013, Mr. Reinero moved to Boston and began working at Massachusetts General Hospital in the Empathy & Relational Science Program directed by Dr. Helen Riess, associate clinical professor of psychiatry at Harvard Medical School. Their work surrounds research of empathy in the patient/clinician relationship. Studies and consequent interventions are developed with the goal of improving patient-clinician experiences and outcomes. Beginning in mid-2014, Mr. Reinero also began working in the Psychology Dept. at Harvard University in Dr. Daniel Gilbert's Lab, collaborating on research of prediction errors. Concurrently, he began working in Dr. Joan Camprodon's Neuropsychiatry and Neuromodulation Lab at MGH, performing data analysis and fMRI scans. Mr. Reinero is currently applying to Ph.D. programs in Social Psychology focusing on empathy, morality, and prosocial behavior. As a recent graduate, Mr. Reinero can "empathize" with your situation! He would love to hear your interests and career plans (it is okay if you're unsure), and is happy to be of any assistance.

(dreinero@alumni.skidmore.edu)